vizora

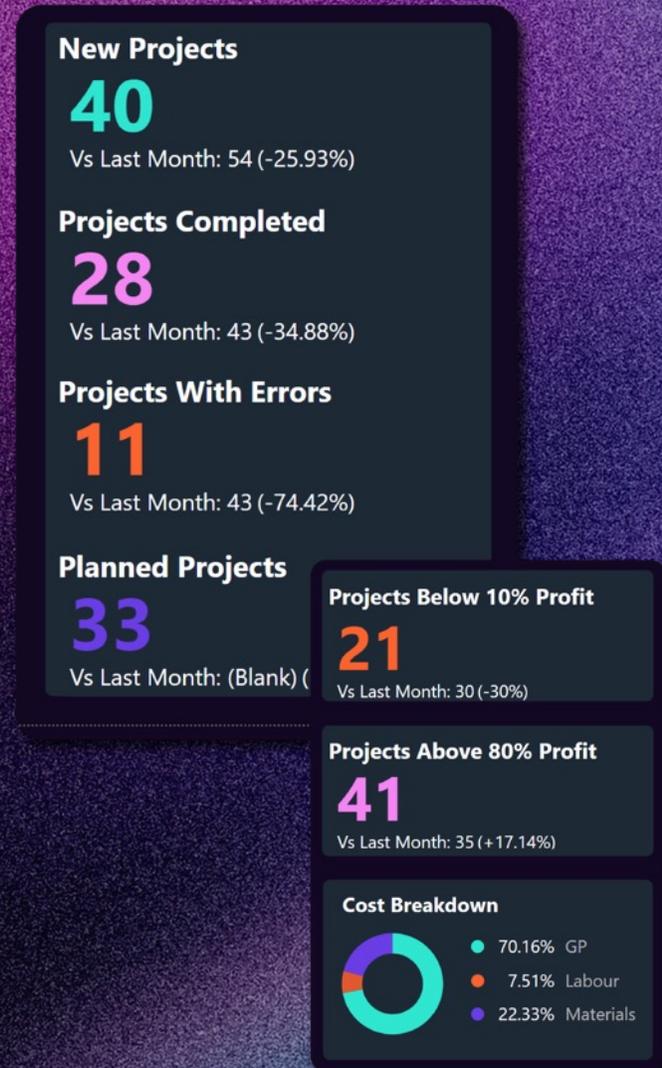# Overcome disconnected data and build confidence in business performance with outsourced BI and custom dashboards

Vizora.com

New Projects
40
Vs Last Month: 54 (-25.93%)

Projects Completed
28
Vs Last Month: 43 (-34.88%)

Projects With Errors
11
Vs Last Month: 43 (-74.42%)

Planned Projects
33
Vs Last Month: (Blank) (

Projects Below 10% Profit
21
Vs Last Month: 30 (-30%)

Projects Above 80% Profit
41
Vs Last Month: 35 (+17.14%)

Cost Breakdown
70.16% GP
7.51% Labour
22.33% Materials

Disconnected systems, manual spreadsheets and late insights are keeping you and your team in the dark.

- Manual reporting
- Too many spreadsheets
- No real-time visibility
- Delayed decisions
- Limited in-house ability to produce reports or analytics

Vizora provides an end-to-end BI consultancy service, turning disorganised data into decision confidence by…

Understanding your KPIs

Working with you to understand what you want to report on and current data sources.

Integrating & transforming your data

Integrating all your data and transforming it so it can be used to report on what matters to you, hosted in a dedicated data warehouse.

Building intuitive dashboards

We build you intuitive, cloud-based dashboards, giving you clear insight and automated reporting.

Save time

✓ An end-to-end consultancy solution

✓ No more siloed systems and spreadsheets

✓ No more manual reporting

✓ Business reporting in minutes, not months

Improve oversight

✓ See your business performance clearly, everyday

✓ One central version of the truth

Increase revenue & profitability

✓ Spot & fix issues early

✓ Turn underperforming projects around quickly

✓ BI and analytics team without the overheads

Supports growth

✓ A flexible solution that scales with your business

We are your outsourced Business Intelligence team, providing a trusted end-to-end solution

We implement everything

No internal IT team or BI experience needed, we just need input from you to understand where your data is and how we can access it.

Sector specific knowledge

We are experts in field service, manufacturing and professional services data transformation and visualisation with over 20 years' experience supporting businesses.

Ongoing support & development

We provide ongoing support from our UK based team so your dashboards are always relevant, evolving with your business.

How we work

01
Discovery

Start with the end in mind

We have an initial discovery call to identify:

- The current problem with your data and reporting
- Understand how are you going to use the data
- Who is going to use the data
- What decisions it will drive in your business
- What data is available now and what do we need to do to it?
- What are the initial priorities?

02
Creation

Produce an effective start point

We go away and build an initial solution based on your priorities

- We demonstrate how the solution works
- You test the initial solution
- You provide feedback to us to ensure users understand the data and the visuals are clear, empowering decisions.
- We adjust accordingly.

03
Ongoing Improvement

Identify impactful improvements

Once the initial solution is up and running, we move onto the next priorities.

- What has not yet been fixed?
- What do we need to fix them?

We identify improvements to be made based on your feedback and implement them.

Designed for you

We help you develop your KPIs using our expertise, combing our deep sector knowledge on:

Systems

What systems you use, such as job management software, accounting software and even spreadsheets. Some examples of software we commonly work with:

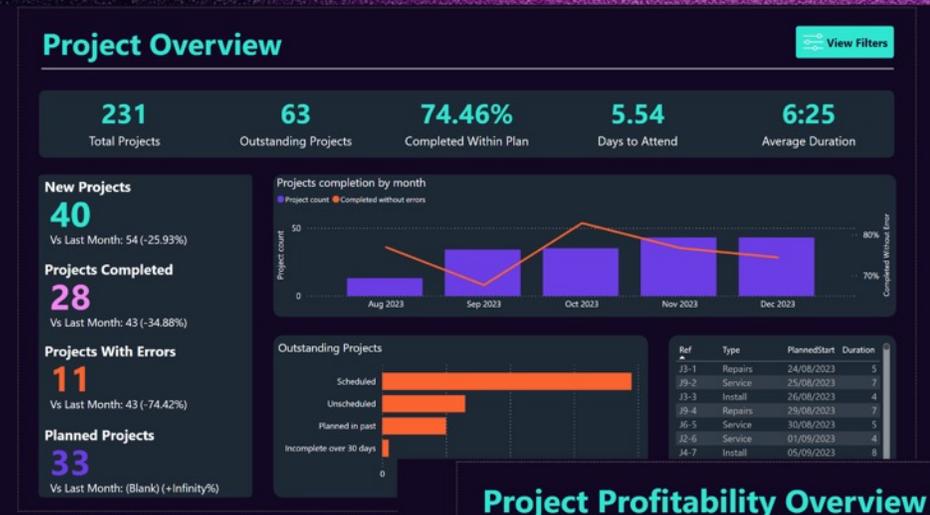|	
Big Change	Access
Reflow	Xero
Sugar CRM	Sage
Netsuite	Quickbooks
Bullhorn	Microsoft Excel
Microsoft Dynamics	

Data you capture (examples)

- Daily chargeable hours recorded
- Job / project margins (by individual job, by client, by contract)
- Number and status of jobs / projects (planned, in progress, completed)
- Engineer utilisation (hours worked, % of capacity)
- Material cost (value, % of revenue)

Performance challenges

- Maximising utilisation
- Measuring your team's productivity
- Knowing when and why your job margins change
- Recovering cost where scope changes
- Measuring performance daily
- Ensuring jobs are progressing on time
- Being alerted to loss-making jobs as they happen

VIZORA FEATURES

- ✔ Fully cloud-based analytics platform
- ✔ Fully outsourced service
- ✔ Seamless integration of data
- ✔ Automated reporting
- ✔ Custom operational dashboards
- ✔ Permission based, give the right users, the right level of access
- ✔ Single Sign-On
- ✔ Multi-factor authentication*
- ✔ Enterprise level security
- ✔ End-to-end encryption
- ✔ Email alerts trigger when KPIs hit certain thresholds

*optional

Turning visibility into outcomes

20% Increase in profitability

By implementing:
- Custom commercial dashboards
- Email notifications for under-performing jobs

Nirvana can now manage profitability on over 1,000 jobs, increasing profitability by 20%.

For Nirvana Maintenance

£60k Saving in time & admin costs

By:
- Centralising financial and operational data
- Implementing Custom dashboards

Toppesfield have saved over £60k a year in time and admin costs of manual reporting.

For Toppesfield

How FSCDash helped Nirvana Maintenance grow profitability by 20% in 12 months

By implementing custom commercial dashboards, along with email notifications for under-performing jobs, Nirvana can manage profitability on over 1,000 jobs each month.

About Nirvana Maintenance

Nirvana Maintenance provide an all-in-one property maintenance solution to property managers who manage multiple sites. Their skilled team are out in the field dealing with over 1,000 jobs every month, from fire alarm testing and roof repairs to scaffolding.

Nirvana use BigChange to manage operations and on-site reporting.

However, they couldn't easily see profitability by job group, client, service type or contract as they couldn't combine information on jobs without spending hours building and updating spreadsheets. They also couldn't see how their individual engineers were performing.

By not having information quickly enough, they were unable to see if revenue had been missed, or to manage cost if things didn't go to plan. They also couldn't see how different areas of the business were performing.

We worked with their Group COO, Daniel Dwyer, to build powerful, visual dashboards using job and cost data. This allowed him to quickly see what was going well, and what needed to improve.

We worked with Daniel to:

- Understand the KPIs he wanted to measure, how he wanted to see them, and when.
- Understand where the key data was and then pull all the data together into the right format, including using an API to pull data from BigChange.
- Create a simple process to add cost information not held in BigChange

We built interactive, visual dashboards showing:

- Profitability by job and job group, with the ability to drill through and see detail on people and materials.
- Job profitability by client, contract, service type and division enabling Daniel to create and manage multiple revenue and cost centres.
- Engineer performance, showing a summary of hours and income by engineer.

We created email notifications

We set up an email alert, sending Daniel an email as soon as any job margin went below a target percentage, allowing him to act quickly to mitigate any issues.

Tangible Results

20% increase in average job profitability

£1m revenue growth in 12 months

"

Using FSC Dash, I scaled a reactive maintenance start-up to £1 million revenue within a year while also managing two other businesses with a combined £6 million in reactive maintenance jobs and projects.

The dashboards provide real-time insights into profitability—showing which jobs and clients generate the most margin, and which engineers are the most productive and profitable. By leveraging this data, we can make informed decisions on resource allocation, pricing strategies, and operational efficiencies, ultimately improving overall business performance.

If you're running a reactive maintenance business, FSC Dash is an absolute game-changer."

Daniel Dwyer
Group COO

PRICING

	STARTER £599 P/M	PRO £799 P/M	PREMIUM £1,099 P/M
Initial Setup	✓	✓	✓
No. of Users	1-5	6-10	11-20
Data Transformation & Hosting	1GB	3GB	5GB
Integrations or Connectors	2	4	6
Custom Email Alerts	1	3	5
Technical Support Hours	2	4	8
	GET STARTED	GET STARTED	GET STARTED

POPULAR

Need something bespoke?

Our solutions can be custom built.
Contact us for bespoke pricing

How to work with us

Book a free demo

Book a 30-minute free demo and we'll show you around the platform and demo dashboards

Scan QR

Schedule a
demo on calendly

Arrange a discovery call

Arrange a discovery call with one of our team to learn more about a custom solution for your business

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